## ASHVINI MAGNETS PVT. LTD.

Pune, INDIA

Presented by: Vikram Dhoot

## Our Location 8

- Located in Pune, near the west coast of INDIA in the state of Maharashtra.
- 100 kms south of Mumbai (former Bombay) which hosts the 2 largest ports in INDIA – Nhava Sheva and JNPT, with excellent connectivity to Pune via, Road, Rail & Air
- Cultural & Educational capital and a booming industrial & Automobile manufacturing Hub



- All sectors of the automotive industry are represented here in Pune
- Two-wheelers and autorickshaws (Bajaj Auto, Kinetic Engineering, Mahindra Group)
- Cars (Volkswagen Gr., General Motors, Tata Motors, Mercedes-Benz, Fiat, Peugeot, etc.),
- Tractors (John Deere), tempos, excavators (JCB Mfg. Co. Ltd.) and trucks (Force Motors).
- Automotive components (TATA Autocomp Systems Limited TACO, Robert Bosch GmbH, Visteon, Continental Corporation, ITW, SKF, Magna) are also manufactured here.

# Our Journey

2006-2010 1991-94 State of the ART **Tool Room** Increased 2001-2005 Established 1988-90 Acceptance & Demand for Design **AMPL Bonded** Moved to a new Capabilities First Magnet & Magnets State of the Art enhanced with 3D first facility out Facility SW & FEA Moved to a bigger of a Garage manu. Facility with ISO 9000:2000 First Rare transition to Semi **Earth Magnet** Accreditation Company Expansion of Auto M/c's Developed existing facility Founded by with State of the Mr. Ajit Dhoot New & Advanced Started in house Art Production Compounding Facility for machines with dispersing & Robotic pick n First Multi-pole Compound place magnet Manufacturing YEAR EAR YEAR EAR

# Our Journey Cont...

2011-2015

Exports Started to Indonesia and China

AMPL Accredited with ISO 9001 /T\$16949:2009

Tool Room Upgraded with State of the Art HSM machine 2016-2018

Further Export market expansion with customers from Germany, France, Hungary & Thailand

PEEK processing capability
Developed

Turbine Magnets for Flow sensors

2019-2020

Readiness for BS6 Standards compliance and start production

Expand into new product areas and magnetic composites

Start Sub assemblies for Speed Sensors and Flow sensors 2021-2025

Expanding into the manufacturing of Compression bonded Magnets and required compounds for it

Setting up of a new State of the Art Plant catering to the compound manufacturing & Tool making

**EAR** 

YFAR

YEAR

EAR

EAR

### Our Vision & Values

#### Vision -

To be amongst the top 10 Magnet manufactures in the world and among the top 3 Bonded Magnet Manufactures by the year 2025 through unwavering focus on Innovation, Engineering Excellence and Quality.

#### <u>Values</u>

- Integrity
- Fairness
- Diversity

- Ownership & Accountability
- Customer Centricity
- People Care

#### About AMPL

- We are in existence since 1986, serving customers globally with Value added quality injection bonded magnets.
- We manufacture ~ 4 million Injection Bonded Magnets per month (@ 48 million magnets every year) for the automobile, Small motors, Electrical & Electronics, Sensors, Scientific research and similar applications.
- We are an ISO 9001 company since the year 2002, TS16949 certified since the year 2012 & Currently upgrading to IATF16949
- '0' PPM certificates from Minda Stoneridge and the Indian arm of Siemens VDO and Visteon.









**INJECTION BONDED FERRITE MAGNETS** 



**INJECTION BONDED RARE EARTH MAGNETS** 

## Products





**INJECTION BONDED HYBRID MAGNETS** 







**INSERT MOLDED / OVER MOLDED MAGNETS** 



OTHER MAGNETS / MAGNET ASSEMBLIES

### Advantages of AMPL Inj. Bonded Magnets

- Consistent Dimensional and Magnetic Characteristics.
- Strength and Flexibility of Magnetic Force can be easily controlled to suit any application.
- In-House technology of dispersing and kneading of raw materials, hence very controlled.
- Excellent aesthetics & superior finish
- Large variety of shaping possibilities. Intricate shapes can be manufactured easily.
- Manufactured under tight tolerances no additional processing required.
- Lower in weight than sintered magnets
- High degree of machinability.
- Monobloc molding with metal and other objects possible (Insert and Over Molding)

### Competitive Advantages

- State of the Art Manufacturing facility with the Best in Class equipment for the entire product manufacturing life cycle
  - Design Superior Design Facilities with Syncronous Technology with Solid Edge 3D Design SW & FEA
  - ❖ State of the Art Tool room with Agie Charmillis Wire Cut, EDM and HSM machines. Sodick Hole drilling m/c enabling faster and accurate mold preparation
  - Japanese Molding Machines with Robotic Pick and Place facility for faster, consistent and high quality products
  - State of the Art Inspection and characterization equipment ensuring high Quality Assurance & Control
  - In House compounds manufacturing for close control on raw material
- Fast "Sample to production "lead time.
- Mass Production scalability to any volumes with assured quality.
- Highly competitive when compared on a global landscape in terms of Value, Quality and Consistency.
- Consistent high C-Sat scores from our customers

